INCOTERMS 2010

Transfer of obligation for charges & risk (Importer/Buyer or Exporter/Seller)

Sales Terms	EXW	FCA	FAS	FOB	CFR	CIF	СРТ	CIP	DAT	DAP	DDP
	Ex-Works	Free Carrier	Free	Free On Board	Cost & Freight	Cost, Freight &	Carriage Paid	Carriage &	Delivered At	Delivered At	Delivered Duty
	(Place)	(Place)	Alongside Ship	(Port)	(Port)	Insurance	To (Place)	Insurance Paid	Terminal	Place (Place)	Paid (Place)
			(Port)			(Port)		To (Place)	(Place/Port)		
Services					Res	onsibility & Cha	irges				
Warehouse Services	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Export Packing	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Origin Loading	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Inland Freight	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Port Rec Charges	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Forwarder Charges	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Ocean/Air Freight	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller	Seller	Seller	Seller	Seller
Dest Port Charges	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller	Seller
Customs Clearance	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Customs Duties/Taxes	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller
Dest Delivery Charges	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Buyer	Seller	Seller
	Risk / Responsibility, Transfers										
	At	On Truck at	At Named	At Named	On Board	On Board	On Board	On Board	Unloaded	On	On
	Warehouse	Named Place	Port	Port On	Vessel at	Vessel at	Vessel at	Vessel at	at the Port or	Delivering	Delivering
Risk Transfers	Named		Alongside	Board Ship	Port of	Port of	Port of	Port of	Cargo Terminal	Carrier at	Carrier at
	Place		Ship		Shipment	Shipment	Shipment	Shipment	Named	Named	Named Place
									Place	Place	(Duty & Taxes Paid)